

Toyota Motors, NA

SAP CLM Implementation (US GAAP/IFRS16/ASC842)

Area of Assistance

- SAP CLM Implementation.
- Technical Accounting (IFRS/US GAAP/ASC842)
- Sierra IP Custom Reports
- Sierra IP Tools

Business Process Scope

- S/4 HANA integration with ECC on HANA
- ASC842 Reporting
- SAP Fixed Assets, GL, AP
- Custom Report Developments (Weighted Average Rate & Term)
- Custom Workflow Developments



Client Needs

Toyota Motor Corporation (TM) conducts business in the automotive industry. The Company also conducts business in finance and other industries. The Company's segments include Automotive, Financial Services and others. Toyota sells its vehicles in approximately 190 countries and regions. Toyota's markets include Japan, North America, Europe and Asia. The Company's Automotive segment includes the design, manufacture, assembly, and sale of passenger vehicles, minivans, and commercial vehicles, such as trucks and related parts and accessories.

- CLM should be implemented on S/4 HANA while AA/AP are on ECC on HANA since TMNA plans to migrate to S/4 HANA in future
- Integrations of CLM on S/4 HANA with ECC on HANA (AA/AP/GL)
- Custom Workflow Developments to manage CLM as per TMNA requirements
- Custom fields required in CLM – CLM Standard Screen Enhancements
- Need to mass upload the lease contracts
- Inter-company and Sub Leases management
- Short Term and Low Value leases
- Lease Accounting meets FASB ASC842 and IFRS16 requirements
- Payments, Billing, Generation of General Ledger Entries
- Reporting and Analysis
 - a) Standard Reports
 - b) Ad hoc Reporting/Querying
 - c) Dashboards
- Business Rule Driven Workflow and Alerts, Document Management, User Account Administration, Group or Role-Based Security

Implementation Activity

Administration, Project Management

- Process Analysis
- Business Workshop and Requirements
- System Set-up and CLM Configuration
- Tool Design and Development
- Integration of CLM on S/4 HANA with ECC on HANA (AA/AP/GL)

CLM Design and Configuration/Development

- Business Roles set up as per TMNA needs
- Out-of-Box Business Process Set-up-like Asset Replacement
- Data Conversions from legacy systems
- Custom Sierra IP - Mass Upload Tool for uploading multiple contracts into SAP
- Custom Sierra IP – Disclosure Reports for reporting needs of customer
- Security Analysis and Setup
- Testing & Training
- Updating Asset Master with Contract Data
- Documentation, Cutover and Go-Live Support

Benefits to Client

- Streamlined Lease Accounting, Data Reporting
- Compliance with IFRS16 and ASC842
- Minimum time required to move all existing contracts from Legacy into SAP using Sierra Mass Upload Tool
- Custom Disclosure Reports developed as per business needs (Weighted Average Term & Rate, Maturity Level, Asset Roll forward, Liability Roll forward)



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