



Client Profile

Florida Crystals Corporation (FCC), founded in 1960, is the world's top-producing refiner of sugarcane, managing more than 50 facilities worldwide. As an institution of such considerable size, and as a long-time SAP customer, Florida Crystals has a mature, complex digital landscape; they're heavily reliant on SAP technologies, and as SAP has shifted focus from on-premise to cloud solutions, particularly over the last decade, FCC has closely monitored these changes and adapted accordingly. FCC is now fully embracing SAP's RISE movement and migrating to S/4HANA on AWS.

Business Challenge

As FCC grew into a global operation over the past 60 years, disconnects emerged between once-integrated systems across multiple locations. FCC sought to integrate and consolidate various disparate ERP systems across the enterprise into a single source of truth. Their goals were to reduce process inefficiencies, simplify complexity, sustainably adapt to innovation, and minimize costs while enabling scalable agility.

Sierra Solution

Sierra performed two BTP Readiness Assessments, the **InFocus SAP Datasphere Readiness Assessment** and the **InFocus BTP CleanCore Readiness Assessment**, to create roadmaps guiding FCC's consolidation onto S/4HANA on AWS.

Results

Sierra revealed over 50 BTP use cases to enhance processes like container weighing, transport tracking, and technician timesheets. Sierra is now positioned to help FCC build low-code apps on BTP that reduce custom coding and simplify interactions. And BTP's integration and data management pillars will also integrate FCC's disparate datasets into a single source of truth to enable advanced analytics per their data strategy. Through Sierra's guidance, FCC is future-proofing its global operations with SAP's latest innovations.